Wendy's



History

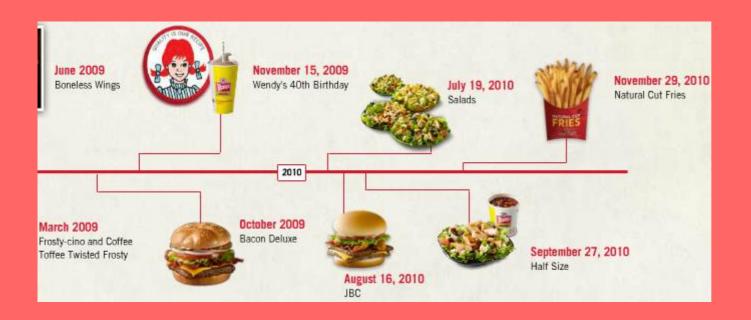
1969 Foundation by Dave thomas

1970 First drive open

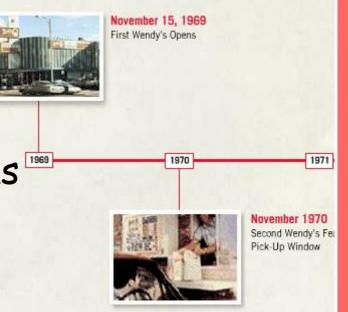
1979 Creation of salad bar

2007 Closing the original restaurant

2013 Creation of a new logo

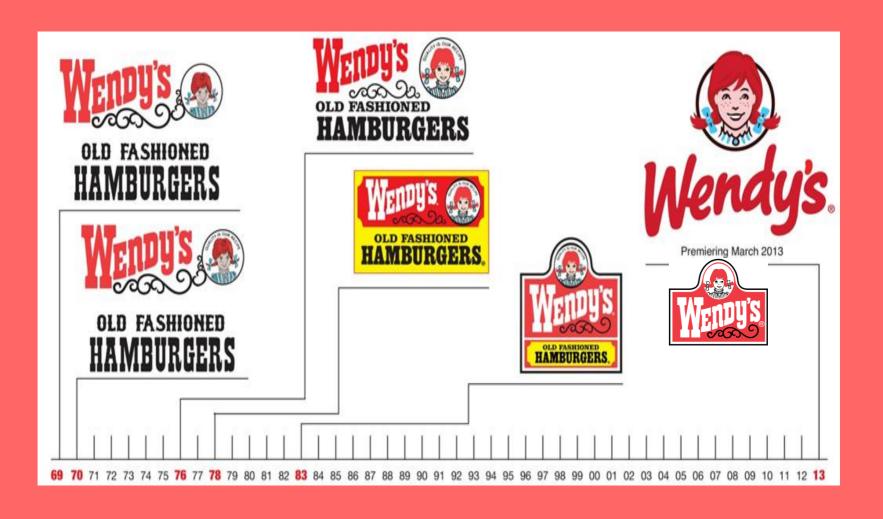






The Chain

The logo has improved many times and the next logo will be launched in March 2013



Wendy's around the world:



Europe : Russie





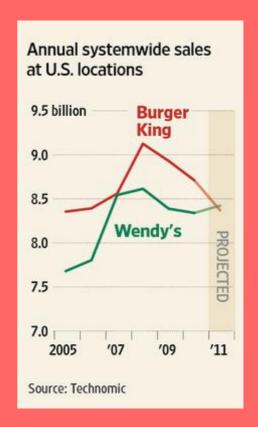






31 countries like the U.S.A. Japan, Russia but not yet in France





Burger King, the perennial No. 2 in the burger wars, is about to be beaten out by a pigtailed girl.

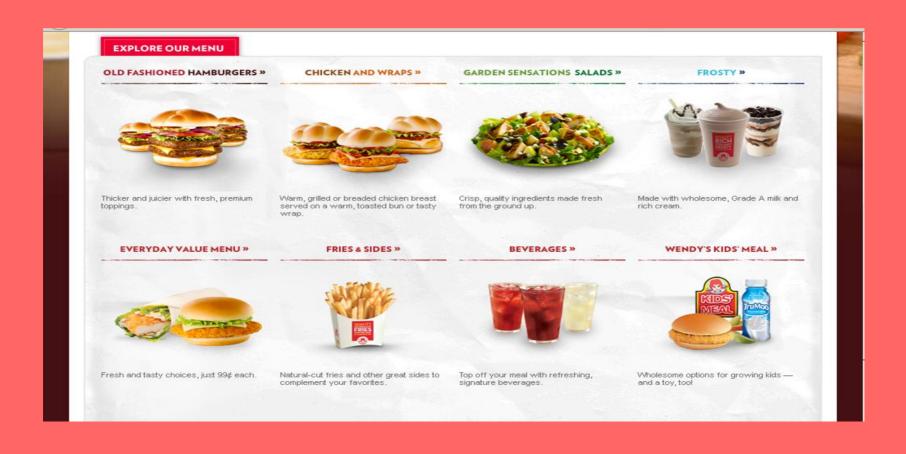
Wendy's Co. WEN -0.18% is poised to pass Burger King Holdings Inc. in U.S. sales, trailing only industry behemoth McDonald's Corp., MCD +0.75% in the first reordering of the industry-leading trio since Wendy's was founded in 1969.

Source: The Wall Street Journal



Menu and nutrition

Their menus are very diversified, offering burgers as well as salads, wraps, beverages and desserts



Nutrition:

Special application on their website: you can choose any menu that you want and have the



Watching Calories? You can still enjoy lots of different meals at Wendy's@that fit your healthy lifestyle. Try these suggested meals. Each is under · Ultimate Chicken Grill with a Garden Side Salad and Pomegranate Vinaigrette Dressing · Grilled Chicken Go Wrap with a Small Chili

· Large Chili with a Garden Side Salad and Avocado Ranch Dressing

Sour Cream & Chives Baked Potato and a Small

nutritional information about it instantly:

Example of an Everyday Value Menu with a Jr. Cheeseburger

Deluxe:

Nutrition Facts Wendy's gives you what you want. Choose "Personalize It" to see the ingredients and choose your toppings. Add an Item % Daily Value Choose a Menu Category Choose a Menu Item Jr. Cheeseburger Deluxe 314 690 340 38.0 14.0 1.5 105 1710 55 4 13 35 20% 15% 25% 35% \[\bigcup \] Personalize It 314 690 340 38.0 14.0 1.5 105 1710 55 4 13 35 20% 15% 25% 35% Your Meal Total: Print this page [2] Recalculate Your Meal ▶ Download more nutrition information Prices and participation may vary. Adding additional toppings may increase price. See store for details Jr. Cheeseburger Deluxe

The marketing strategy

Growth of its market share to be the

2nd in the burger industry.

- Develop late dinner.
 They were the first brand which developed it.
- Focus on fresh food
- Ad campaign starring Wendy Thomas

Communication

Some of their latest ads were starring Wendy Thomas, Dave Thomas' daughter, and focused on the quality and the provenance of the beef, as you can see on the two videos below

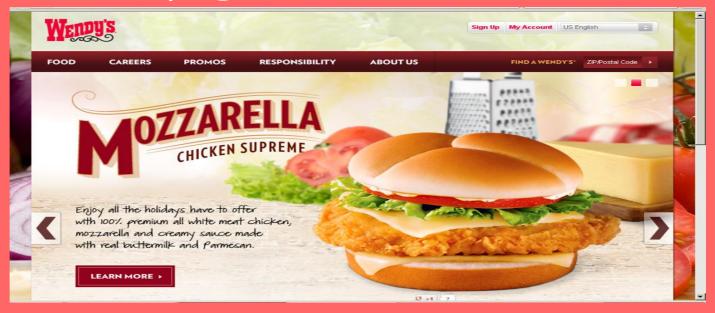
http://youtu.be/WJPGPIxgXUY

http://youtu.be/4kB-SQXuHss





Website homepage







Marketing

direct:

E-mail:

Réseaux sociaux

Flux RSS

Street marketing



Promotion



Smartphone application

The bar Code on the bag is linked to a mobile site that allows you to "check in" at a Wendy's location or to find nearby Wendy's locations.

The bar Code on the box is linked to a YouTube video that demonstrates how your burger was made.



Discount for Toys R us

They print discounts on vouchers for kids' menus



Customer loyalty

Wendy's gives advantage to the military veterans



The corporate responsibility

Wendy's Wonderful Kids:

They raise money in their restaurant to finance their foundation



Wendy's High School Heisman

Reward teenagers according to different criteria such as sport, studies, art.

