



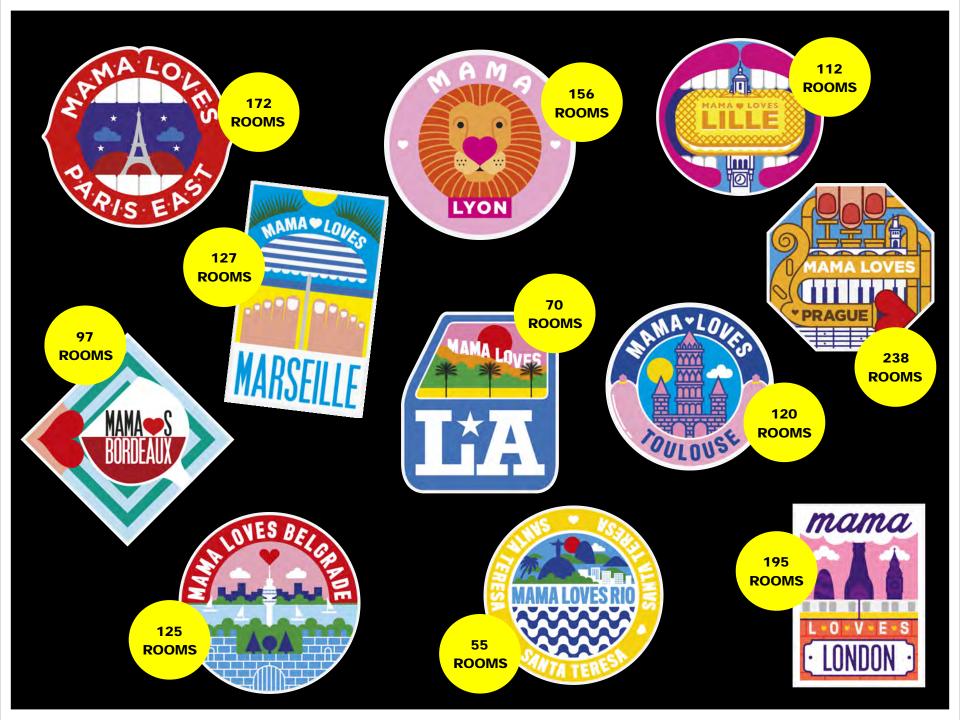


Who? Trigano family (Co founders of Club Med)

What? More than simply rooms or restaurants, Mama Shelter is a living space, a true urban refuge not just beautiful and modern, but popular, fun and friendly.

Where? In cities that we love and in neighborhoods with a unique story. Paris 2008, Marseille 2012, Lyon et Bordeaux 2013 (French cities) and Los Angeles 2015





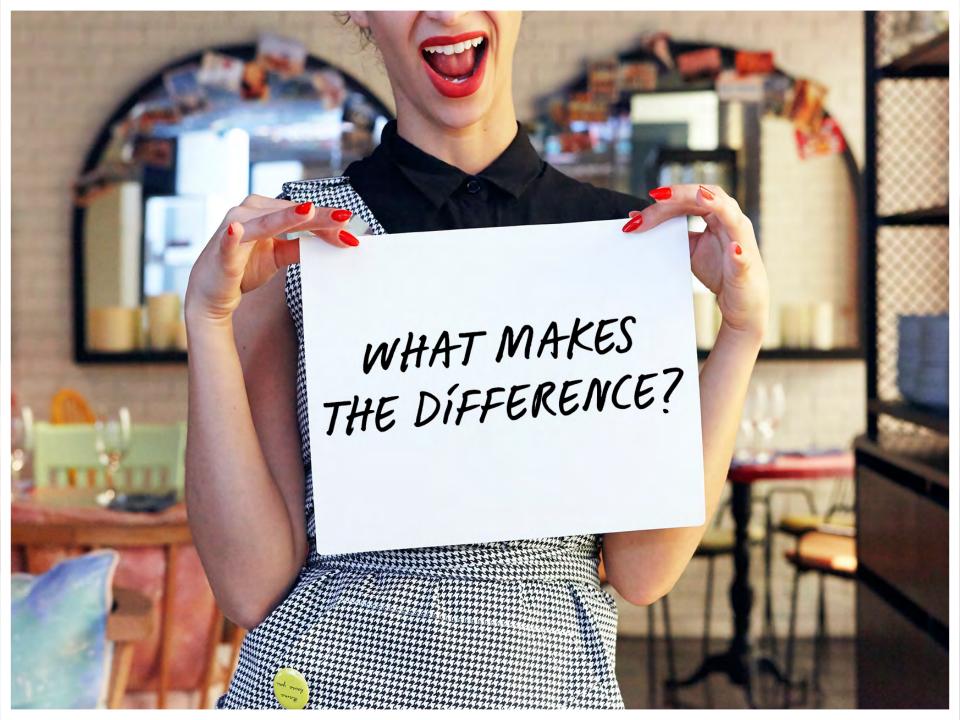






Bahrain Rome NEXT? Paris La Défense Santiago Luxembourg Lisbonne Paris West Sao Paulo Dubaii





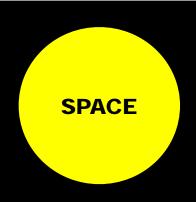






MAMA

NOT MAMA







MAMA

NOT MAMA



MAMA PARIS LOVE OFFER

+ 2 BREAKFASTS + 1 BOTTLE OF CHAMPAGNE + CHECK OUT AT 2PM

FROM 209 EUROS*

*OFFER & PRICE FOR 2 PERSONS BASED ON AVAILABILITY CLICK HERE

Best Flexible with Breakfast

Includes Breakfast For Up To 2 Adults Sharing A Room. Perfect For Travelers Whose Plans Are Subject To Change.

Show Available Room Types

Average Nightly Rate 6305.00 EUR

MAMA

NOT MAMA









PLAY MAMA



EAT MAMA





Leisure - Individuals - Business Locals - Foreigners Trendy - Sports - VIP - Famous - Family







MAMA



NOT MAMA





LA BEDSIDE TABLE





Mama makes her customers feel like they were at home:

- A relational company,
- We care about our costumers feelings: before, after and during their stay,
- Feelings are very important to Mama because « Mama Loves You »





Mama wants to be close to her customers so social media is an important communication channel:



100 000 fans



10 000 followers



72 000 followers



24 000 followers



- Booking are made:
 - Either online (55% of revenue)
 - By phone or email
- A dedicated team:
 - Assists customers on bookings
 - Is the after-sales service





All customers expectations are different....

Dealing with customers in a personal and customized way.

Mama goes beyond standards and gives the freedom of action to the staff.

Few written rules.

Mama has empathy and puts herself in the clients' shoes.





DJ SETS



MAMA SAYS SMILE



BRING MAMA AT HOME

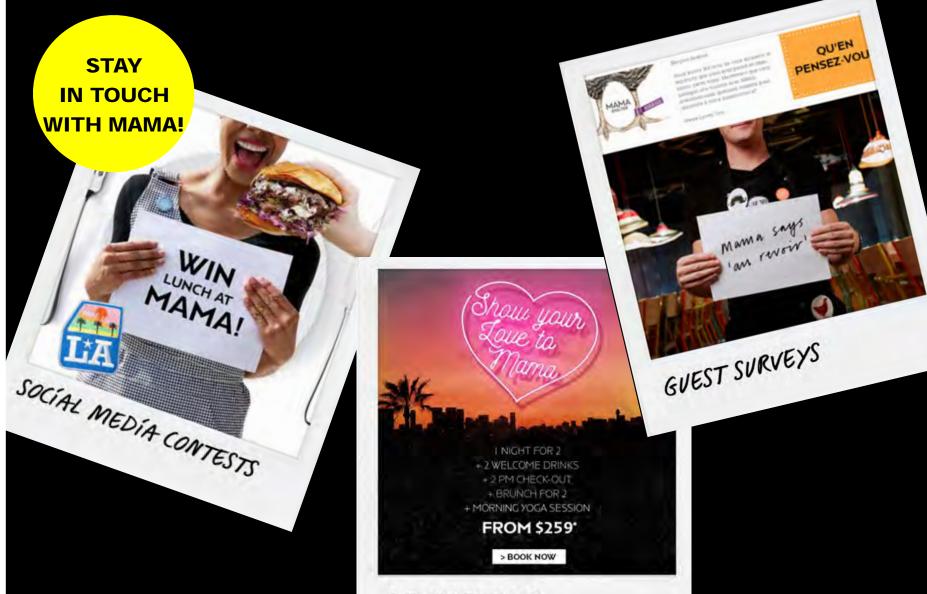


CONCEPT STORE





MAMA SHELTER PRODUCTS



NEWSLETTERS



WELCOME EVERYBODY!

No communitarianism

No elitism

No social division

No protocol



It is not what we are doing which is important, it is the MANNER and the REASON we do it!

AMAZING STAFF



MAMA



NOT MAMA

MAMA SYMBOLS PARIS STAFF PARTY HAPPY 7 BIRTHDAY STAFF PARTIES



COMFY AND STYLISH UNIFORMS





HR challenge: put the right people in the right jobs!

- Identifying Mama ambassadors
- Acting exemplary
- Favoring internal recruitment

A PERSON WON'T BE PROMOTED IF SHE DOESN'T EMBODY THE «MAMA SPIRIT»!





MAMA SHELTER RECRUTE

Découvrez toutes nos opportunités sur www.mamashelter.com